

WEDDING PACKAGE PRICING



The most basic option (the "Minor Chord" Package) includes:

- Three requests from our song-lists per section (ceremony, cocktail, etc.)
 - Typically used for the bridal party, bride walking, recessional, first dances...
- Instrumental music
- A tasteful repertoire of classical, jazz and/or popular tunes
- Amplification to ensure a crisp, clean sound

"Minor Chord" Prices:

DURATION	Ceremony (1/2hr Prelude, Requests & 15m Postlude)	Ceremony + Cocktail Hour (2 Hrs)	Ceremony, Cocktail Hour + Dinner/ Light Reception (3 Hrs)	Other Event: Rehearsal Dinner/ Proposal/ Cocktail & Dinner Only (2/3 Hrs)
Solo Guitar	\$450	\$600	\$800	\$500/\$650
Duet	\$900	\$1100	\$1300	\$950/1250
Trio	\$1,200	\$1,450	\$1,700	\$1250/1600
Jazz Quartet	X	\$1,750	\$2000	\$1600/2000

The upgraded option (the "Major Chord" Package) includes:

- Three personally arranged requests (pick anything!) per section (ceremony, cocktail, etc.)
 - Typically used for the bridal party, bride walking, recessional, first dances...
- Instrumental music with the option to add vocals
 - Singing usually for after the ceremony (cocktail hour, dinner, light reception, etc.) or "other events"
- A tasteful repertoire of classical, jazz and popular tunes including requests from our song-lists
 - Maximum of 8 "on-the-list" requests per set/hr to retain some room for musician's selections
- Amplification to ensure a crisp, clean sound

"Major Chord" Prices:

DURATION	Ceremony (1/2hr Prelude, Requests & 1/2hr Postlude)	Ceremony + Cocktail Hour (2 Hrs)	Ceremony, Cocktail Hour + Dinner/ Light Reception (3 Hrs)	Other Event: Rehearsal Dinner/ Proposal/ Cocktail & Dinner Only (2/3 Hrs)
Solo Guitar	\$600	\$750	\$900	\$700/850
Duet	\$1100	\$1300	\$1500	\$1200/1400
Trio	\$1450	\$1700	\$2000	\$1500/1850
Jazz Quartet	X	\$2100	\$2500	\$2000/2400

Travel Fee (20mi+ from Asheville).....\$50/hr per musician

Other Augmentations:

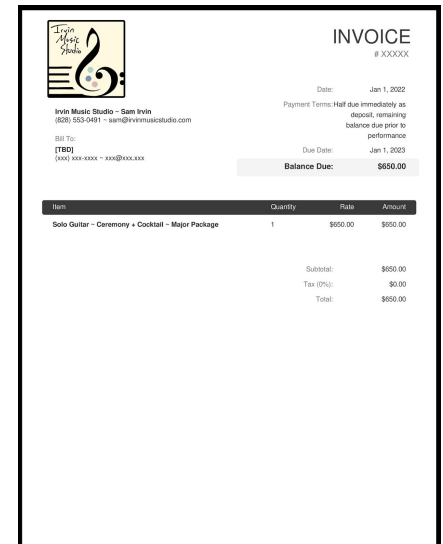
Irvin Music Studio can also provide these additional services.
If you're curious about an unlisted possibility-- just ask!



Clip-on Mic (w/amplification) for Officiant	\$150
Handheld Mic (w/amplification) for Speeches.....	\$150
Clip-on Mic & Handheld Mic (w/amplification).....	\$200
Extra "Off-The-List" Request.....	\$100
Spontaneous Extra Hour.....	\$200 per musician
High Quality Recording of a Tune.....	\$150 per musician
Mid Quality Preview of a Tune.....	\$100 per musician

How to Book:

1. First of all, let's have a conversation! It's important for us to speak directly with each client with a meeting-- typically a phone call-- that takes about 30 minutes. Even if it's a third party recommending or hiring us, it's still vital to chat with the couple to establish the vision and the expectations.
2. Fill out [this google form](#) so we have all of your information and requests in one place. This ensures that we're still on the same page after the preliminary consultation. Don't worry about having all of the answers completely decided on right now. There's usually time to iron out the details!
3. Next, you'll receive an invoice that IMS will send over with all of the relevant specifics included in the terms. Those notes will act as our contract too. You can see (to the right) that it's not very long-- nothing sneaky in there! There is some information regarding cancellation and inclement weather policies though. We recommend reading this closely.
4. Pay the deposit-- usually half of the total fee-- to both reserve your spot AND agree to the terms laid out in the invoice. We can send over a more involved contract for us each to sign upon request but we've found that having it in writing at this level is sufficient. Our accepting your payment likewise acts as our agreement to hold up our side of the deal!
5. Continue communication up until the date. We try to reach out around one month prior to the event to make sure everything is on track but we generally try to get everything definite around two months before each event. This helps us get the requests in our practice routine and schedule rehearsals around other performances!



~~~Thank You!!!~~~